

**BRAIL** 

# **Business Resource Team**

Your connection to Knowledge Networking Resources Success

#### WHO SHOULD USE THE BRT?

Whether a business is in the idea, start-up, sustaining or expansion stage, the BRT has resources to help. The BRT partners work with businesses in most industries.

## HOW CAN THE BRT HELP BUSINESSES?

- Advocacy & Public Policy
- Business Expansion Support
- Manufacturing Technical
  Support
- Market Research
- Business Planning, Strategy
  Development & Mentoring
- Workforce Development & Training
- Financial/Capital Resources
- Product Development
- Import & Export Assistance
- Internship Programs & Services
- Marketing
- Meeting Space
- Entrepreneurial Development
- Networking Events
- Business Incubation & Support
- Selling to the Government
- Human Resource Management & Related Issues
- Governmental Regulations

# What is the Muskegon Business Resource Team (BRT)?



WHAT ARE THE GOALS OF THE BRT?

continuously improve the county's business

Listening to business concerns and

**connecting** them to services that will help address concerns. For example,

partners can help with workforce

compliance issues, and more.

be helpful to local business.

respective municipalities.

to accelerate growth.

the level of satisfaction of doing

Encouraging innovation and

business in Muskegon County and

entrepreneurial development by

providing access to coaching, start-up

Helping identify ways to improve the

business climate in Muskegon

financing, and collaborative work space

issues, facility or product expansion

plans, zoning or other governmental

Communicating information that will

Seeking the input of businesses on

The BRT is very supportive of business in

Muskegon County and seeks to

climate. The BRT goals include:

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County.

THE MUSKEGON BRT IS A CLIENT FOCUSED BUSINESS COLLABORATIVE CREATED TO OFFER RESPONSIVE BUSINESS SOLUTIONS TO ENTREPRENEURS AND BUSINESSES.

> flexible solutions for your business needs

#### **IS THERE A FEE?**

There is no fee to meet with the BRT. There may be additional services provided at a cost. Services and costs would be detailed by the BRT partner prior to engagement in any such work.

#### HOW WILL THE BUSINESS' INFORMATION BE USED?

Information obtained will be used confidentially for the purposes of connecting the appropriate resources to the business. For example, if a company is interested in business succession planning, a referral to the appropriate BRT partner would be made. The company would be connected only with the BRT partner specific to the business need.

### WILL THE BUSINESS BE COMMITTED TO USING THE RESOURCES OFFERED?

A business is under no obligation to use any services a result meeting with a BRT partner. It is completely the business' decision whether or not to work with a BRT partner.

#### FLEXIBLE SOLUTIONS

BRT partners provide assistance in various areas affecting business development. The BRT can help local businesses remain sustainable and competitive.

#### I AM INTERESTED. HOW DO I GET STARTED?

There are 3 ways to begin:

Call Muskegon Area First or the Muskegon Lakeshore Chamber of Commerce at 231-722-3751, Monday-Friday and ask for the Business Resource Team.

Obtain a referral during a meeting with a BRT Partner in which additional needs are discussed.

Schedule a meeting during a BRT networking event.

